

Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00870 241042Z
ACTION NEA-10

INFO OCT-01 EB-07 ISO-00 PASS-00 COME-00 /018 W
-----057506 241103Z /10

R 240929Z JUL 77
FM AMCONSUL DHAHRAN
TO SECSTATE WASHDC 5585

UNCLAS DHAHRAN 0870

E.O. 11652: N/A
TAGS: BEXP, SA
SUBJECT: REQUEST FOR FURNITURE PRICE QUOTATIONS

TO: MR. ROBERT C. REED, PRESIDENT
STYLE-CRAFT, INC.
MILFORD, IOWA 51351
TEL: 800-831-5062 (DIRECT WATTS LINE)

REF: YOUR LETTER OF JUNE 1, 1977

1. LOCAL FIRM REQUESTS C & F DAMMAM, SAUDI ARABAI
(INSUARANCE TO BE COVERED AT THIS END) QUOTATIONS FOR YOUR
SOFA MODEL 1092 PLUS FOUR CHAIRS MODEL 101, TO MAKE
FIVE PIECE SET. FIRM IMPORTS SIMILAR SETS FROM EUROPE AT
LAND COST AVERAGING SOME US \$685 PER SET.

2. INQUIRING FIRM ALSO ADDS THAT MINIMUM ORDERS WILL BE
BETWEEN US \$25 TO 50 THOUSAND PER SHIPMENT WHICH WILL NEED
TO BE MADE BY CONTAINER LOAD. PLEASE PROVIDE YOUR MOST
COMPETITIVE C&F OFFER BASED ON MOST CONVENIENT METHOD OF
OF PACKING FOR SHIPMENT BY CONTAINER SHIP. FIRM WILL BE
ABLE TO EVALUATE ITS COMPARATIVE MARKETABILITY.
WE CONSIDER THIS REQUEST IMPORTANT IN ORDER TO GAIN SOME
KNOWLEDGE OF THE COMPETITIVE POSITION OF AMERIAN
FURNITURE AGAINST THAT FROM EUROPE, JAPAN AND TAIWAN.
EARLIEST POSSIBLE REPLY WILL BE APPRECIATED. REPLY BY LETTER
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TO AMERICAN CONSULATE GENERAL, AP NEW YORK 09616

AMERICAN CONSULATE GENERAL
DHAHRAN, SAUDI ARABIA.
LUCIUS

NOTE BY OC/T: DHAHRAN 870 PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Sent Date: 24-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Oct-2004 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Subject: REQUEST FOR FURNITURE PRICE QUOTATIONS TO: MR. ROBERT C. REED, PRESIDENT STYLE-CRAFT, INC.
TAGS: BEXP, SA
To: STATE
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